## CASE #4 - International Aeronautic Group

# Response to a request in a country where Trescal does not operate

### #Challenge

Trescal was successful in a call for tenders from an Aeronautic Group that required support at multiple sites in France and Tunisia. As it already operated in Morocco, Trescal decided to create a laboratory from scratch in Tunisia to meet our customer's need.

The **challenge** was to open a Metrology Laboratory in a region where Trescal had no employees, experience or contacts, while projects for the client needed to be launched as guickly as possible.

#### **#Summary**

3,200 sq.ft total surface area



-25 to 1,200°C temperature range covered



Dimensional **Skills** 

Thanks to our responsiveness, expertise and investment capacity, Trescal was able to provide a service in a region where the Group did not previously operate.



#### #Response provided

Trescal employees managed the initial operations directly from the client's premises, while the Trescal Project Manager simultaneously set up the new Laboratory (premises layout, recruitment, hardware and software investment, etc.) so that Temperature, Climate and Electrical activities could be launched swiftly.

The Trescal teams set up 3,200 sq. ft of laboratory space. New clients soon became interested in the Laboratory and become customers. Following on from this, we are now recognised as the benchmark partner for Metrology on the African continent.

